

## Re: Seeking Technical Partner

**Source:** <http://sci.tech-archive.net/Archive/sci.electronics.design/2005-02/4072.html>

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**From:** Chris Gentry (*chrisgentry1\_at\_hotmail.com*)

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Date: Thu, 17 Feb 2005 07:03:13 -0600

"Roger Lascelles" <invalid1@invalid.invalid> wrote in message  
news:37iv3rF5b45vIU1@individual.net...  
> "George" <gmwemail-dsp@yahoo.com> wrote in message  
> news:MhWQd.786\$OU1.326@newssvr21.news.prodigy.com...  
>> *Jeeez ... look at the above replies! What could cause such bitterness?*  
>>  
>> *Seems to me that if you're predisposed to think negatively about new*  
> *things,*  
>> *with no information on which to base such conclusion, you'll never be*  
able  
>> *to benefit from them. And dousing others' interest and opportunities*  
for  
> *no*  
>> *reason is even worse. Get the facts, then judge.*  
>>  
>> *That's my opinion, anyway. But then, what do I know?*  
>>  
>> *:o)*  
>  
> *George, engineers get propositioned like this all the time. Its a stock*  
> *joke. Think of if like this :*  
>  
> *You have a technical talent you have developed by hard work. You are the*  
> *kind of guy that makes something work when others give up, you do the*  
> *documentation, you chase the special part, you attack the uncertainties.*  
> *This builds character – you come to understand that the world yields what*  
> *you put into it – if you are lucky.*  
>  
> *Then business people proposition you. They have a great idea, they know*  
> *little about the tech side, and would you share in the risk by supplying*  
> *labour, equipment and often parts. This is almost zero input from them –*  
if  
> *it doesn't work, they walk away. If it works, they get a reward. It is*  
> *like betting with someone elses money. These people understand that the*  
> *world yields to smart operators.*  
>  
> *I find that these people are running multiple schemes to make a quick*

buck –

- > *they are scouting for cheap property they can sell on, they do a quick*
- > *import on a batch of goods, they buy and sell. They know that not all*
- deals
- > *work out – and you are just one of the things they are trying.*
- >
- > *What these people don't know is that it takes dedication, time and real*
- > *money to build a business based on a tech product. 5 or 10 years of work*
- > *may be needed. These people are often not skilled in the tech business*
- > *aspect, and so are likely to fail anyway.*
- >
- > *I have had numerous people come to my office to offer me "equity" for*
- > *development. After you have been done over a few times, you learn to*
- > *refuse. It gets so that you can pick the sleazes straight off. You can*
- > *also pick the genuine ones – they pay for your services and if they*
- succeed
- > *they deservedly keep the profits.*
- >
- > *I know a guy who got promised a share in a startup and worked hard. The*
- > *business guy tricked him out of his share of the company and made \$\$.* He
- > *got suckered a second time. On his third time, I told him what was*
- > *happening and he got out. Very bitter man.*
- >
- > *What the post really means is : "Will screw naiive technical person –*
- apply
- > *here".*
- >
- > *Roger*
- >
- >

I understand what george is going through. I myself am sitting on a great idea. I know that

people screw other people all the time, and it makes them predisposed to refuse all offers. However there are those (like myself) that really would like to make an idea happen, but have little or no money to work with. I recently put an ad on here asking for estimates on a possible design project. (Since I'm not the sleaze and would like to pay people for their work.) However, I've got bids from 1k all the way to > 10k. My problem with that is, it will probably cost less than 100 dollars for the parts. I can program the PIC myself, and the reason I even asked on here is because I don't know all the technical aspects of how the parts interact with each other. (Such as: do I need a decoupling cap here? Or a pullup resister there? etc...) What I really need is a schematic and I can build the circuit and test it myself. This, however, has proven to be difficult. No one will give me a price on just the schematic. Everyone wants to build the circuit and test it, since they don't want to give me something that doesn't work. Now this requires they have a full understanding of what this will do, and also that they spend alot more time on it, coding and everything. I just need to know how to hook the stuff together, in the best possible way. And any good technical person should be able to do that in little or no

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time. If it doesn't work right, then I should be able to post the schematics on here, and someone will surely tell me what is wrong with the circuit. –Chris