

Re: Cat 5 Install Pricing

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"Michael Kennedy" <Mikek400@xxxxxxxxxxxxxxxxxxxxxx> wrote in message
news:YcqdnUeMxa8IsPTVnZ2dnUVZ_u6dnZ2d@xxxxxxxxxxxxxxxxxx

Hi everyone, I know this is a bit off topic, but I don't know a good group to ask this in.

I've done PC repair work as a side business on the weekends for years now and recently I have a customer that wants me to install a network in a small dentist office. It is a new building and I will be installing 10 computers. There will be a computer at all 6 dental chairs one at the x-ray machine and 3 in the receptionist area. The office is not large, about 50 feet by 30 feet and the conduit and boxes are installed for the cable. I just have to pull the conduit and tack it up above the dropped ceiling and of course add connectors to the ends.

My question is how much should I charge for pulling and installing cat 5 cable in this situation. I have been given all sorts of suggestions from \$20/ft to \$75 per cable drop. \$20 per foot seems outrageous to me, but that's why I'm asking.

**I've never heard anything as bizarre as charging per Metre of cable installed. I charge my time out per hour, plus travelling time, plus materials. If it is a particularly unpleasant job (like crawling in confined spaces), I find a younger, more 'hungry' assistant to help. Or I just quote a little higher.

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