

Re: Implants Price?

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From: Mark & Steven Bornfeld DDS (bornfeldmung_at_dentaltwins.com)

Date: 07/07/04

Date: Wed, 07 Jul 2004 12:01:27 -0400

Havirrion wrote:

> *Tony Bad wrote:*

>

>> *"Steven Fawks" <tuthjockey@earthlink.net> wrote in message*

>> *news:RvUGc.7653\$R36.3731@newsread2.news.pas.earthlink.net...*

>>

>>>

>>> *No I don't.*

>>>

>>> *You must have a different definition of 'market failure' than comes*

>>> *to my*

>>> *mind. I do not base my fees on what the poorest person in town can*

>>> *afford. I base my fees on what I feel is a fair price for the quality*

>>> *of service that I provide.*

>>>

>>> *If the government wants to subsidize low income patients so they can*

>>> *afford my treatment, fine. If you think I should only charge \$50 for a*

>>> *root canal and \$10 for an extraction, that ain't gonna fly.*

>>>

>>> *You're talking about social issues and welfare. Not 'market failures'.*

>>>

>>> *Go ahead and take another shot. I'm done with this conversation.*

>>>

>>> *Fawks*

>>>

>>>

>>>> *Do you not see how those thing connect? Market failure leads to poor*

>>>> *availability of dental care for low income families.*

>>>

>>>

>>

>>

>> *I am unaware of ANY business that has a marketing strategy that*

>> *targets the*

>> *lowest segments of the income scale. THAT would be a sure ticket for*

>> *failure.*

>>

sci.med.dentistry: Re: Implants Price?

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> *Who said targetting the lowest? I was talking about median income*
> *families, that seems a resonable area for dentists to target their*
> *services. Guess what, dental fees are beyond the means of most median*
> *income families.*

So it's true what they say about British teeth?

Steve