

Re: What is the typical cost of NTI?

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From: Tim Dixon (timgdixon_at_cox.net)

Date: 12/31/04

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"Bill" <dentaldoc@hotmail.com> wrote in message
news:1104461728.914395.41000@c13g2000cwb.googlegroups.com...
> *Tim Dixon wrote:*
> *"Im not trying to sell her product but I have attended her lectures and*
> *her*
> *software is absolutely amazing for NTI billing. In fact I am thinking*
> *of*
> *launching a billing service for NTI providers next year that don't want*
> *to*
> *invest in the software and needed training for their staff and handle*
> *their*
> *billing for them, which would likely be based on some unknown*
> *percentage."*
>
>
> *Sounds like a good idea and a good service!*
>
> *However, it would be wise for any California dentist to check the*
> *current laws on paying for a service on a percentage basis. It is*
> *entirely legal for a dentist to pay a flat fee, or a variable fee based*
> *on your time or effort. However, the "percentage" charge runs afoul of*
> *the California dental laws' prohibition against "fee-splitting" by a*
> *dentist. A dentist cannot pay a fee for a service based on a percentage*
> *(a "split") of the fee charged to the patient.*
>
> *I'm not sure if any recent revisions to the California law have changed*
> *this provision. Just to be safe, it would be a good idea to charge a*
> *flat fee per insurance submission, or a fee based upon your time and*
> *effort (for those cases that take extra work). That would keep the*
> *dentist out of any potential trouble.*
>
> *It sounds like this proposed service could be of value to thousands of*
> *dentists around the country. Is there any way to research whether it*
> *has enough appeal to gain critical mass?*
>
> *Best regards,*
> *- dentaldoc*

sci.med.dentistry: Re: What is the typical cost of NTI?

Thank you for the valuable input and I wasn't entirely sure of the fee schedule but I would obviously not want to be on the wrong side of the law and will investigate fully what you have shared with me. I will certainly keep you posted with any progress or news.

Again thanx for the input, it's greatly appreciated.

Tim