

Re: Electronic Medical Record

Source: <http://sci.tech-archive.net/Archive/sci.med.transcription/2004-06/1586.html>

From: Barbara Carlson (*bbarclson_at_snappydsl.net*)

Date: 06/23/04

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I think it is our job to make the client understand the need for the increased rate. He is going to be saving a lot of money in other areas so that the bottom line for him will be money saved, improved records, and better efficiency. He can afford to pay us more and still save money. If I could not get the client to sit down with me and work things out, I would draft a letter giving the specific reasons for my rate increase. I frankly did not want my client to know how much I make an hour when I am actually at the computer, as I think he would feel it excessive, so I worked out a way to still bill by the line, and to count those lines. Billing by the hour, or by the dictated minute would be alternatives. I also did not want the constraints of keeping track of my hours, as when working at home I may go fold a dryer, do some food preparation, etc., and I didn't want to be forced to keep track of every minute I was at the computer. I knew it wouldn't work for me.

Now I've been on the system for 2 months I find things going easier and have worked out a system that is efficient for me. Unless VR were to improve vastly over what it is now, I have more job security with this office than ever.

Barb C.

"RaeMorrill" <raemorrill@aol.com.com> wrote in message
news:20040623103229.19087.00000433@mb-m06.aol.com...

> >T friendly is not a concern for the
> >manufacturer, distributors or users of this system. MTs had better learn
to
> >work with it, frustrating as it may be, or find other work.
>
> Yes, and I understand that. The problem is that they are not going to be
> willing (most of them) to compensate you for the slowdown in production,
> meaning our pay will drop substantially. That just makes no sense. If my
hourly
> rate is going to drop to what I could make working at the 7-11, I might as
> well.
>
> Rae Morrill in Maine
> "Ya can't get theyuh from heeah"
> _____

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