

# A chat with Rodney Cox

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Dear Folks:

I had my chat with Rodney Cox, he is very self assured, when I tried to get a cost figure for C&Pchips he said cost was not a factor. Inferring that his cost of power production is so low that as an original equipment manufacturer the world will come to him and he will charge what the energy market bears and make a lot of money.

I could not pin him down on a date for production, he did say they were still having trouble with the final production process, but they were buying more fabrication companies to keep all production in house.

When I asked about the number of companies that had placed orders and their applications all he would say was he had a had a half dozen, no names or applications.

He did mention the military has shown great interest in cool chips but asked that I not share the applications , but I'm sure you all can guess. I asked about government funding and his response was highly negative because the acceptance of DARPA funding involved too much control over the technology.

About the \$ 90,000 fees and NDA for development kits, again I got the argument that he has the technology and he can ask whatever he wants.

On the Boeing patent he said that Boeing's people had worked with his development team and "should have known better " than to apply for that patent.

When I asked about his contract with Boeing for Chorus motor drives he said Boeing came to him with the deal. That the market will be huge with all the CEO's of the airlines wanting to retrofit their planes. The largest cost savings being not sucking up turtles off the tarmac. When I asked if the Boeing work was of an in the hub type design he would not confirm, or comment.

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On the development of their Thermionic car patent he said they plan to do it in house in about two years using off the shelf components from the independent car part companies, Chorus drives and Power Chips.

His response to the Nextreme super lattice technology was that there too many steps in their production process to be any competition to Power Chips.

When I brought up the various calls for a Manhattan project for clean energy, the implications of China's oil thirst, etc., and how I thought his technology could save the world he laughed and reminded me that Borealis was an original equipment manufacturer, no licensing of their technology and was out to make money.

I did my best, This guy is playing very close to the vest.

Thanks to you all for the feed back, and hope to see more.

erich

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